



Sheh Fung Screws Co., Ltd  
(SQL : 2065)



**Investor Conference**  
April 8, 2020



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**This presentation and release contain “forward-looking statements” which may include projections of future results of operations, financial condition or business prospects based on our own information and other sources. • Our actual results of operations, financial condition or business prospects may differ from those expressed or implied in these forward-looking statements for a variety of reasons, including but not limited to market demand, price fluctuations, competition, international economic conditions, supply chain issues, exchange rate fluctuations and other risks and factors beyond our control. • The forward-looking statements in this release reflect the current belief of Sheh Fung screws company as of the date of this release. Sheh Fung screws company undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.**

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# General Introduction



**Date of Establishment: 1973.8.9**



**Paid-in Capital: TWD 327 Million**



**Main Products: Construction Screws**



**Number of Employee: 295**



*President  
Terry Tu*



*General Manager  
Kent Chen*



# Manufacturing Facilities



Ciaotou

- Heat Treatment
- Electronic Plating



Mituo

- Heading
- Pinch Pointing
- Threading
- Packing



Yong An

- Coating
- Head Coating



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# Market Distribution



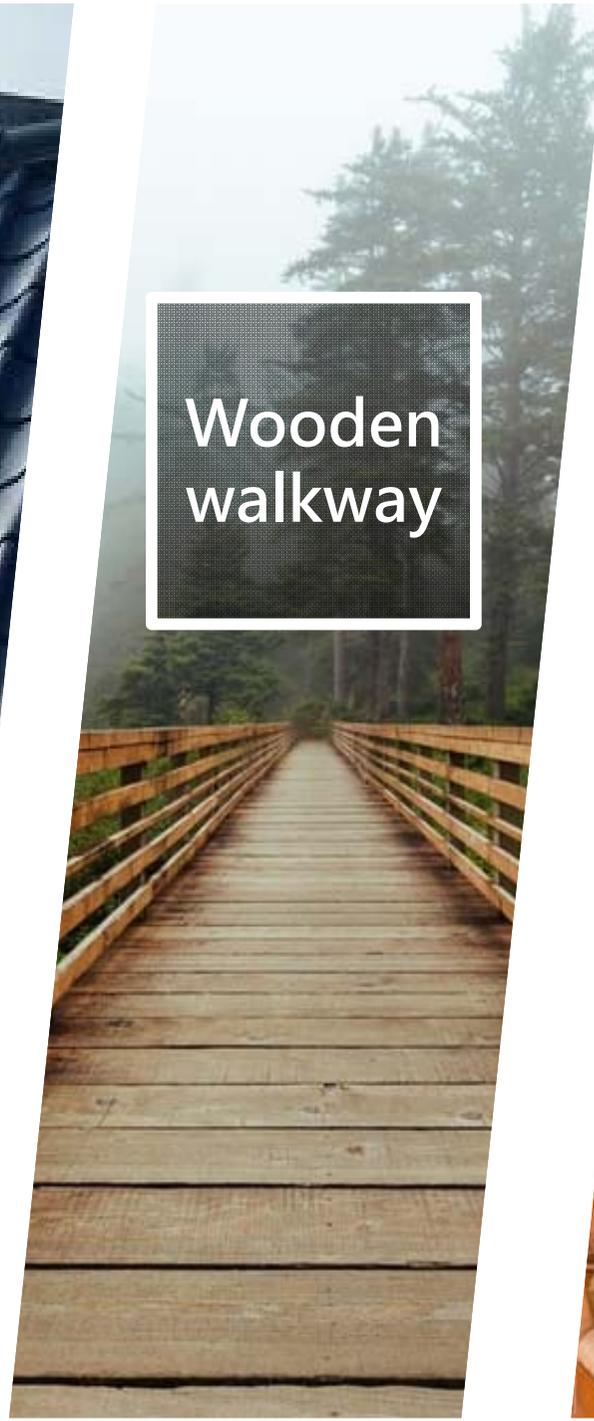
# Products Application



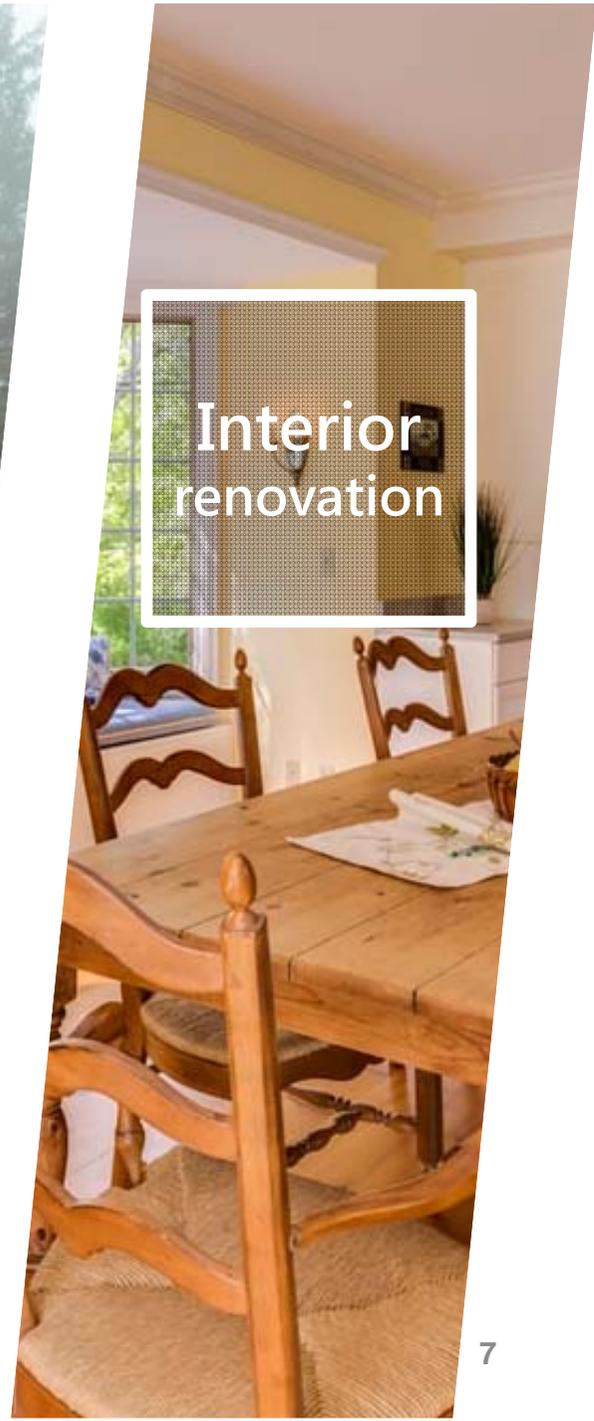
Wooden house



Iron roof



Wooden walkway



Interior renovation

# Main Products in Various Markets



Self-drilling Screws  
Australia 、 Europe



Painted Screws  
US



Chipboard Screws  
Europe

# R & D direction



New  
Materials

Functional  
Improvements

Mechanical  
properties

Anti-corrosion

Customer  
Service

# Operating Performance

## INCOME STATEMENT

Unit : TWD 1,000	2015	2016	2017	2018	2019
<b>Sales Revenues</b>	<b>1,155,447</b>	<b>1,118,385</b>	<b>1,087,241</b>	<b>1,400,282</b>	<b>1,817,019</b>
Growth Ratio	14%	-3%	-3%	29%	30%
<b>Gross Profit</b>	<b>179,648</b>	<b>196,467</b>	<b>143,565</b>	<b>230,611</b>	<b>343,072</b>
(%)	15.5%	17.6%	13.2%	16.5%	18.9%
<b>Operating Income</b>	<b>49,802</b>	<b>63,283</b>	<b>15,129</b>	<b>96,341</b>	<b>171,715</b>
(%)	4.3%	5.7%	1.4%	6.9%	9.5%
<b>Profit Before Income Tax</b>	<b>64,967</b>	<b>101,937</b>	<b>40,430</b>	<b>115,111</b>	<b>173,360</b>
(%)	5.6%	9.1%	3.7%	8.2%	9.5%
<b>Profit For the Period</b>	<b>54,282</b>	<b>88,973</b>	<b>38,170</b>	<b>93,636</b>	<b>139,098</b>
(%)	4.7%	8.0%	3.5%	6.7%	7.7%
<b>Number of employee</b>	<b>266</b>	<b>290</b>	<b>285</b>	<b>274</b>	<b>310</b>
Output per capita(per person)	4,344	3,857	3,815	5,111	5,861
<b>EPS</b>	<b>1.86</b>	<b>3.04</b>	<b>1.20</b>	<b>2.87</b>	<b>4.26</b>

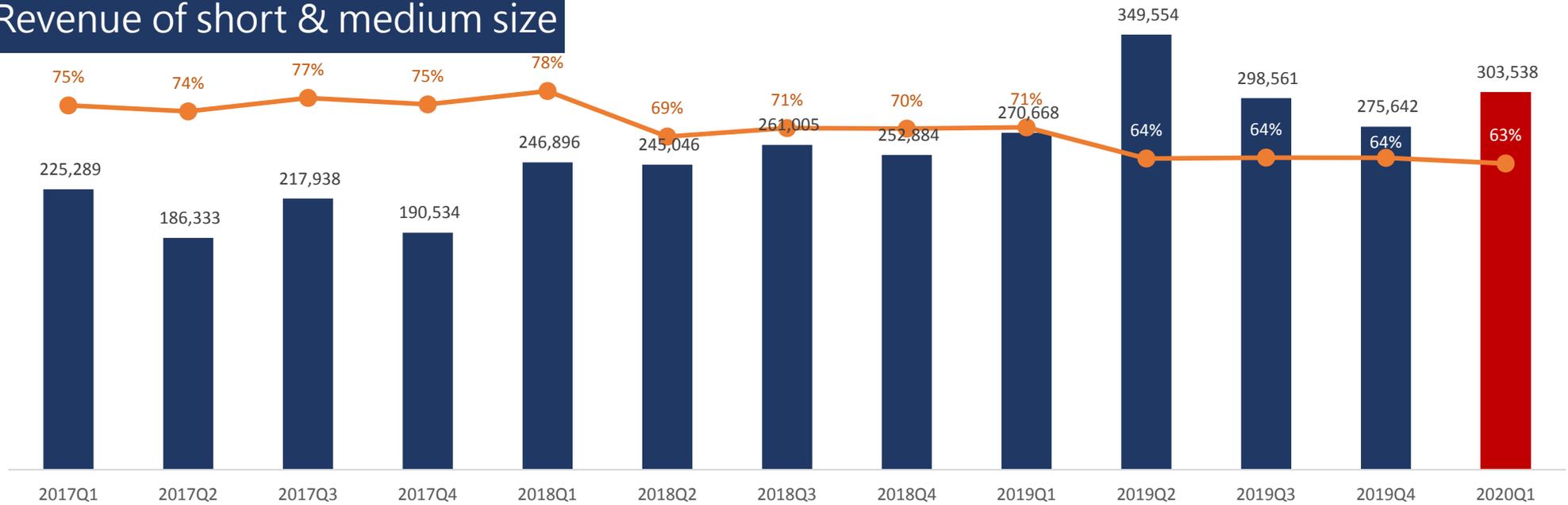
# Operating Performance

ITEM	2018	2019	YOY
Sales Revenues	1,400,282	1,817,019	29.8%
Gross Profit	230,611	343,072	48.8%
Gross Profit Ratio	16.5%	18.9%	2.4%
Operating Income	96,341	171,715	78.2%
Operating Profit Margin	6.9%	9.5%	2.6%
EPS	2.87	4.26	1.39

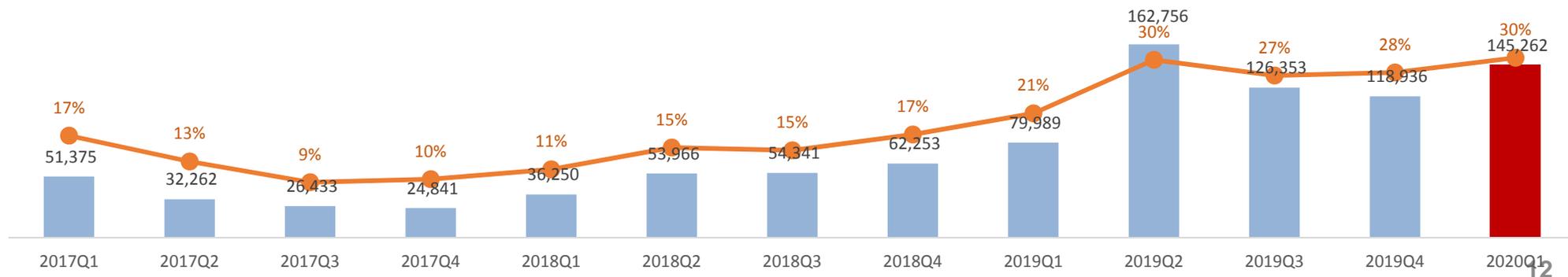


# Operating Performance

## Revenue of short & medium size



## Revenue of long size





# Operating Performance



# Future Prospects

Market  
Fluctuation ●

Flexable  
Management ●



● Intelligent  
Management

● Long-Term  
Partnership



# Q&A



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